

Maitland Valley Marina

Dockage and Service Fees for Fall 2020 & Spring & Summer 2021



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FIRST BOAT DOCKAGE:	Dockage Only:	* Schedule 'A' (Paid in full before Oct 1)	* Schedule 'B' 3 postdated cheques
"A" Docks and Floating Docks.....	\$84.50/ft	\$80.25/ft	\$81.25/ft
Canal Docks West of Gas Dock	\$91.50/ft	\$87.50/ft	\$88.50/ft
Floating Unserviced Docks	\$58.50/ft	\$54.50/ft	\$55.50/ft

Boat length to be defined by Maitland Valley Marina Ltd.

Payment Schedule: All docks must be paid in full by April 1st. A \$500.00 deposit is required to hold the dockage space by October 31st.

DOCKAGE PAYMENT Discounts

- **Schedule "A"** – Payment in Full by October 1st, 2019 – Dockage "ONLY"
- **Schedule "B"** – Payment by 3 post dated cheques – Dockage "ONLY"
 - Cheque #1 dated October 1, 2020 1/3 of total dockage after HST
 - Cheque #2 dated January 1, 2021 1/3 of total dockage after HST
 - Cheque #3 dated April 1, 2021 1/3 of total dockage after HST

NOTE: Municipal Ramp fees are not included in dockage. If you do your own launching and hauling out, the municipal launch ramp fee for launch and haul out will be added to your dockage contract unless a seasonal launch ramp pass is purchased.

Boat trailer storage fees will also be added unless you winter store or specifically advise the office of other arrangements for your boat trailer.

A 2% surcharge will be applied to all credit card payments.

STORAGE: Winter Storage – October 1st to May 31st. Summer Storage – June 1st to September 30th.

Payment Schedule: Storage is due in FULL at the BEGINNING of each storage session.

Winter storage:

Outdoor	\$ 24.75 per lineal foot
Inside Winter Storage – Cost of storage, if available (prior season customers who stored indoors have first right of refusal of existing space) is based on the <u>overall length x beam plus 1 foot extra</u> to calculate sq. footage allowing space between boats. Trucking each way will be charged at the rate of \$100.00.	
Shed - unheated	\$ 5.75/square foot
Anglesea – heated	\$ 9.00/square foot (requires Management approval)

Summer boat storage **per month** for the 4 month period: \$360.00 up to 30'; \$415 – 30' to 40'; \$465 – 40' and over (*Summer boat storage will be at our discretion*). **A ½ Launch charge (minimum \$100) will be charged for moving boats within yard. After 1 year of dry storage it will be at our discretion whether boat is to remain on property. Long term storage rates will be equivalent to dockage.**

Summer trailer or cradle storage for boats that <u>do not</u> winter store	\$200.00 <u>enforced by annual sticker</u>
Temporary boat/utility trailer storage	10.00 per day
Delivery to / from our storage – not utilizing provincial highways	\$150.00 each way
Other In town or Out of town trucking to be quoted	
Blocking Charge	\$105.00
Stands supplied by MVM	\$175.00 per storage session
Cradle Rental <u>if available</u> or Boat Support Stands for purchase..... (To Be Quoted)	

SECOND BOAT DOCKAGE (smaller of the 2 boats) Options available – Select 1 only:

1. Dockage – see above prices for first boat, less 50% discount for the smaller boat.
2. Dry storage on boat trailer, accessible and in designated area only - \$250.00 (Does not include overnight dockage nor launch fees).
3. Dry storage as in item 2 but includes 1 night per week dockage - \$350.00 (Must have launch ramp pass or pay daily launch fee).

NOTE: Designated storage areas to be determined by management at start of each season. Main boat must be at dock in water.

LAUNCHES AND HAUL OUTS:

<u>Without Spar</u>		<u>With Spar Up</u>	
Up to 34'.....	\$10.50/ft	Up to 34'.....	\$11.50/ft
Over 34' & up to 40'.....	\$11.00/ft	Over 34' & up to 40'.....	\$12.00/ft
Over 40' & up to 50'.....	\$12.00/ft	Over 40' & up to 50'.....	\$14.00/ft
Over 50'.....	\$15.00/ft	Over 50'.....	\$16.50/ft

OTHER SERVICES:

Pressure Wash.....	\$ 3.50 per foot
Seasonal Pump out.....	\$ 80.00 with current year Pump Out sticker
Single Pump out.....	\$ 18.00
Step or Unstep Spar.....	\$ 8.00 per foot measured by boat length
Electric Mast Hoist Rental.....	\$ 55.00 per use
Shrink Wrap (only for boats with spar down).....	\$ 23.00 to \$32.00 per lineal foot. (To Be Quoted)
Shrink wrap disposal.....	\$ 100.00 for ALL shrink wrap

We can arrange for other desired mechanical, electrical, or structural repairs. **Work may be subcontracted.**

NOTE: Payment of all services except seasonal dockage is due when service is provided. HST is not included in the above prices. ALL SERVICES ARE SUBJECT TO 13% HST.

OTHER DISCOUNTS ALSO AVAILABLE:

Full Service Discount - For customers who haul, store, launch and dock with us, a further discount of \$3.00 per foot can be deducted from the dockage rate **if payment is made by either Schedule “A” or “B”.**

New Customer Discount - Customers who have not previously held a seasonal dock with either Maitland Marinas will receive a 25% discount on the **dock only** in their first season.

Marina Customer Referral Discount - Customers who refer a new customer to the marina will be eligible for a 15% discount off their **next season’s dockage** upon their referral completing payment of a seasonal dock. Trailer site residents who do not have a seasonal boat dock but who refer a boater to the marina are eligible for a 10 percent discount off their site fee for **the next season.**

Dual Customer Discount (Resort Home and Boat) - Customers who occupy a seasonal site and also have a seasonal dock will receive a 10 percent discount off the dock only every season both site and dock are renewed.

CANCELLATION POLICY:

Refund Before April 1st: 60% of dock fee, After April 1st but before May 31st: 50% of dock fee, and after June 1st: 0% of dock fee.

Appendix B
Maitland Marinas Supplementary
Price List

Please Note: All Prices Subject to HST Unless Otherwise Stated

Services:

Property Maintenance and General Labour e.g. Boat polishing	\$48.00/hr
Skilled Labour	\$68.00/hr
Technical & Mechanical Labour Including Props/Shafts, Engine Repairs	\$95.00/hr

Launching and Haul-Out Services:

Haul-out / Launch: small boats at public launch ramp Plus any applicable launch ramp fees	\$87.00/hr
Travel Lift Holding Time Minimum one hour charge	\$85.00/hr

Additional Services

Individual Pumpout	\$18.00
Pumpout Pass	\$80.00
Bathroom Keys—refundable upon return of the key , HST exempt	\$ 5.00
Gate Card (White)—refundable upon return of the card, HST exempt	\$10.00

Shrinkwrapping (can only be done on boats without spar):

Standard Boats

Up to 25'		\$23.00 per foot
26' - 34'		\$26.00 per foot
35'-40'	Subject to size of superstructure	\$30.00 per foot
40' and over	To be confirmed	\$33.00 per foot
Vents (4 included)		\$6.25 each
Doors & Installation		\$47.00 each
Shrink wrap assistance labour		\$70.00 per hour
<i>Powerboats with large flying bridges</i>		<i>TO BE QUOTED</i>

NOTE: All boats shrinkwrapped will be charged \$100.00 disposal fee as we have to remove all lacings and foreign materials. Applies to all winter stored boats.

Winterizing:

Engine Winterizing - *See Engine Winterizing Service Price List*

Additional Fee Information:

Marina Dockage Fees: Refer to Maitland Valley and Maitland Inlet Dockage Rates and Payment Schedule

Specialized Equipment and Services: Quotes Upon Request

Outside Contractors: Please refer to Policy: Work by Outside Contractors / Non-Marina Employees

Resort Park Lot Fees: Refer to Seasonal Trailer Park Rates and Payment Schedule

Resort Park Supplementary Fees: Refer to Appendix A: Resort Park Supplementary Price List