Maitland Valley Marina Dockage and Service Fees for

Fall 2019 & Spring & Summer 2020

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FIRST BOAT DOCKAGE:	Dockage Only:	* Schedule 'A' (Paid in full before Oct 1)	* Schedule 'B' 3 postdated cheques	
"A" Docks and Floating Docks	\$82.00/ft	\$78.00/ft	\$79.00/ft	
Canal Docks West of Gas Dock	\$89.00/ft	\$85.00/ft	\$86.00/ft	
Floating Unserviced Docks	\$57.00/ft	\$53.00/ft	\$54.00/ft	
Boat length to be defined by Maitland Valley Marina Ltd.				

Payment Schedule: All docks must be paid in full prior to commencement of usage or by June 30th regardless of usage. A \$500.00 deposit is required to hold the dock until May 1st if a payment discount schedule is not selected.

DOCKAGE PAYMENT Discounts

- Schedule "A" Payment in Full by October 1st, 2019 Dockage "ONLY" •
- Schedule "B" Payment by 3 post dated cheques Dockage "ONLY" • Cheque #1 dated October 1, 2019
 - Cheque #2 dated January 1, 2020 Cheque #3 dated April 1, 2020

1/3 of total dockage after HST 1/3 of total dockage after HST 1/3 of total dockage after HST

NOTE: Municipal Ramp fees are not included in dockage. If you do your own launching and hauling out, the municipal launch ramp fee for launch and haul out will be added to your dockage contract unless a seasonal launch ramp pass is purchased.

Boat trailer storage fees will also be added unless you winter store or specifically advise the office of other arrangements for your boat trailer.

A 2% surcharge will be applied to all credit card payments.

STORAGE: Winter Storage – October 1st to May 31st. Summer Storage – June 1st to September 30th. Payment Schedule: Storage is due in FULL at the **BEGINNING** of each storage session.

Winter storage.

winter storage:				
Outdoor	\$ 24.00/ft			
Inside Winter Storage - Cost of storage, if available (prior season customers who stored indoors have first right of				
refusal of existing space) is based on the overall length x beam plus 1 foot extra to calculate sq. footage allowing				
space between boats. Trucking each way will be charged at the rate of \$100.00.				
Shed - unheated	\$ 5.60/sq.ft			
Anglesea – heated	\$ 8.00/sq.ft (r	equires Management approval)		
Summer boat storage per month for the 4 month period: \$350.00 up to 30'; \$400 - 30 to 40'; \$450 - 40' and over				
(Summer boat storage will be at our discretion). A 1/2 Launch charge (minimum \$100) will be charged for				
moving boats within yard. After 1 year of dry storage it will be at our discretion whether boat is to remain on				
property. Long term storage rates will be equivalent to dockage.				
Summer trailer or cradle sto	brage for boats that <u>do not</u> winter store	\$150.00 <u>enforced by annual sticker</u>		
Delivery to / from our storage – not utilizing provincial highways		\$100.00 each way		
Other In town or Out of town	trucking to be quoted			
Blocking Charge		\$102.50		
Stands supplied by MVM		\$170.00 per storage session		
Cradle Rental if available of	r Boat Support Stands for purchase	(To Be Quoted)		

Maitland Valley Marina Dockage and Services continued......

<u>SECOND BOAT DOCKAGE</u> (smaller of the 2 boats) Options available – Select 1 only:

- 1. Dockage see above prices for first boat, less 50% discount for the smaller boat.
- 2. Dry storage on boat trailer, accessible and in designated area only \$250.00 (Does not include overnight dockage nor launch fees).
- 3. Dry storage as in item 2 but includes 1 night per week dockage \$350.00 (Must have launch ramp pass or pay daily launch fee).

<u>NOTE</u>: Designated storage areas to be determined by management at start of each season. Main boat must be at dock in water.

LAUNCHES AND HAUL OUTS:

<u>Without Spar</u>		<u>With Spar Up</u>	
Up to 34'	\$10.50/ft	Up to 34'	\$11.50/ft
Over 34' & up to 40'	\$11.00/ft	Over 34' & up to 40'	\$12.00/ft
Over 40' & up to 50'	\$12.00/ft	Over 40' & up to 50'	\$14.00/ft
Over 50'	\$15.00/ft	Over 50'	\$16.50/ft

OTHER SERVICES:

Pressure Wash	\$3.50/ft	
Seasonal Pump out	\$80.00 with current year Pump Out sticker	
Single Pump out	\$18.00	
Step or Unstep Spar		
Electric Mast Hoist Rental	• •	
Shrink Wrap	\$22.00 to \$30.00 per lineal ft. (To Be Quoted)	
Shrink wrap disposal		
We can arrange for other desired mechanical, electrical, or structural repairs. Work may be subcontracted.		

NOTE: Payment of all services except seasonal dockage is due when service is provided. HST is not included in the above prices. ALL SERVICES ARE SUBJECT TO 13% HST.

OTHER DISCOUNTS ALSO AVAILABLE:

Full Service Discount - For customers who haul, store, launch and dock with us, a further discount of \$3.00 per foot can be deducted from the dockage rate <u>if payment is made by either Schedule "A" or "B".</u>

New Customer Discount - Customers who have not previously held a seasonal dock with either Maitland Marinas will receive a 25% discount on the <u>dock only</u> in their first season.

Marina Customer Referral Discount - Customers who refer a new customer to the marina will be eligible for a 15% discount off their <u>next season's dockage</u> upon their referral completing payment of a seasonal dock. Trailer site residents who do not have a seasonal boat dock but who refer a boater to the marina are eligible for a 10 percent discount off their site fee for <u>the next season</u>.

Dual Customer Discount (Resort Home and Boat) - Customers who occupy a seasonal site and also have a seasonal dock will receive a 10 percent discount off the dock only every season both site and dock are renewed.

CANCELLATION POLICY:

Refund Before April 1st: 60% of dock fee, May 1st to May 31st: 50% of dock fee, and after June 1st: 0% of dock fee.