

Maitland Valley Marina

Dockage and Service Fees for Fall 2017 & Spring & Summer 2018



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FIRST BOAT DOCKAGE:	Dockage Only:	* Schedule 'A' (Paid in full before Oct 1)	* Schedule 'B' 3 postdated cheques
“A” Docks and Floating Docks.....	\$76.00/ft	\$72.00/ft	\$73.00/ft
Canal Docks West of Gas Dock	\$81.00/ft	\$77.00/ft	\$78.00/ft
Floating Unserviced Docks	\$52.00/ft	\$48.00/ft	\$47.00/ft

Boat length to be defined by Maitland Valley Marina Ltd.

Payment Schedule: All docks must be paid in full prior to commencement of usage.

DOCKAGE PAYMENT Discounts

- **Schedule “A”** – Payment in Full by October 1st, 2017 – Dockage “ONLY”
- **Schedule “B”** – Payment by 3 post dated Cheques – Dockage “ONLY”
 - Cheque #1 dated October 1, 2017 1/3 of total dockage after HST
 - Cheque #2 dated January 1, 2018 1/3 of total dockage after HST
 - Cheque #3 dated April 1, 2018 1/3 of total dockage after HST

Payments by credit card (Visa or Master Card only) will be an additional 2% charge on the payment amount.

NOTE: Municipal Ramp fees are not included in dockage.

If you do your own launching and hauling out, the municipal launch ramp fee for launch and haul out will be added to your dockage contract unless seasonal launch ramp pass is purchased.

**STORAGE: Winter Storage – October 1st to May 31st. Summer Storage – June 1st to September 30th.
Payment Schedule: Storage is due in FULL at the BEGINNING of each storage session.**

Winter storage:

Outdoor	\$ 21.00/ft
Inside Winter Storage – Cost of storage, if available (prior season customers who stored indoors have first right of refusal of existing space) is based on the overall length x Beam plus 1 foot extra to calculate Sq. Footage allowing space between boats. Trucking each way to be quoted.	
Gray Shed – unheated	\$ 3.75/sq.ft
Anglesea – heated	\$ 5.75/sq.ft Requires Management approval

Summer boat storage **per month** for the 4 month period: \$350.00 up to 30’; \$400 - 30 to 40’; \$450 – 40’ and over
(*Summer boat storage will be at our discretion*) ½ **Launch charge (minimum \$100) for moving boat within yard**
After 1 year of dry storage it will be at our discretion whether boat is to remain on property. Long term storage rates will be equivalent to dockage.

Summer trailer or cradle storage for boats that <i>do not</i> winter store	\$125.00 <u>enforced by annual sticker</u>
Delivery to / from storage	\$30.00 each way
Blocking Charge	\$102.50
Stands supplied by MVM	\$170.00 per storage session
Cradle Rental if available or Boat Support Stands for purchase.....	(To Be Quoted)

SECOND BOAT DOCKAGE (smaller of the 2 boats) Options available – Select 1 only:

1. Dockage – see above prices for first boat, less 50% discount for the smaller boat.
2. Dry storage on boat trailer accessible and in designated area only \$250.00 does not include overnight dockage nor launch.
3. Dry storage as in item 2 but includes 1 night per week dockage \$350.00 (must have launch ramp pass or pay daily launch fee).

NOTE: designated storage areas to be determined by management at start of each season.

LAUNCHES AND HAUL OUTS:

<u>Without Spar</u>		<u>With Spar Up</u>	
Up to 34'	\$9.50/ft	Up to 34'	\$10.50/ft
Over 34' & up to 40'	\$10.00/ft	Over 34' & up to 40'	\$11.00/ft
Over 40' & up to 50'	\$11.00/ft	Over 40' & up to 50'	\$12.250/ft
Over 50'	\$13.50/ft	Over 50'	\$14.75/ft

OTHER SERVICES:

Pressure Wash	\$3.25/ft
Seasonal Pump out	\$70.00 with sticker
Single Pump out	\$17.00
Step or Unstep Spar	\$7.75/ft
Mast Hoist Rental	\$51.50 per use
Shrink Wrap	\$21.00 to \$29.00 per lineal ft. <i>(To Be Quoted)</i>

WE CAN ARRANGE FOR WINTERIZING, SHRINK WRAPPING OR OTHER DESIRED MECHANICAL, ELECTRICAL OR STRUCTURAL REPAIRS. **Work may be subcontracted.**

NOTE: Payment of all services except seasonal dockage is due when service is provided. HST is not included in the above prices. ALL SERVICES ARE SUBJECT TO 13% HST.

OTHER DISCOUNTS ALSO AVAILABLE:

FULL Service Discount: For customers who haul, store, launch and dock with us, a further discount of \$3.00 per foot can be deducted from the dockage rate **if payment is made by either Schedule “A” or “B”.**

New Customer Discount – Customers who have not previously held a seasonal dock with either Maitland Marinas will receive a 30% discount on the dock only in their first season and an additional 15% discount on the dock only in their second season.

Marina Customer Referral Discount – Customers who refer a new customer to the marina will be eligible for a 15% discount off their next season’s dockage upon their referral completing payment of a seasonal dock. Trailer site residents who do not have a seasonal boat dock but who refer a boater to the marina are eligible for a 10 percent discount off their site fee for the next season.

Dual Customer Discount (Resort Home and Boat) - Customers who occupy a seasonal site and also have a seasonal dock will receive a 10 percent discount off the dock only every season both site and dock are renewed.

CANCELLATION POLICY:

Refund Before April 1st: 70% of dock fee, May 1st to May 31st: 70% of dock fee, and after June 1st: 0% of dock fee. Cancellation fee on docks will be applied to the next season only dock fee.